

When you become a Kanban University Accredited Kanban Trainer, you are authorized to deliver top quality KU certified Kanban training in a classroom setting.

Set up your own classes or let KU match you with Training Organizations worldwide.

The Kanban University website lists AKTs by the regions where they offer training.

The AKT's affiliated training organization name and logo can be visible on the certificate, training materials, and training class page if the organization signs up for a Training Organization License.

Separate annual flat fee applies to the Training Organization License.

Questions? Contact info@kanban.university

# Be an AKT

Kanban University Accredited Kanban Trainer

Teach KU Certified Kanban Classes



Accredited Kanban Trainers (AKTs) provide Kanban University Certified Kanban training classes using the Kanban University curriculum training materials.

AKTs are trainers who have completed the KU Train the Trainer course with case study requirement and application review.

## Each AKT is required to teach a minimum number of certified Kanban training students per year.

There is a minimum requirement in student fees each year, per trainer, that is paid to KU as the classes are taught throughout the year. This corresponds to about 25 students in a public 2-day class, per year.

Trainers can build the student fee into the registration price for the class. If the trainer does not do enough KU Certified Kanban Training to meet the minimum annual obligation of student fees, they will be billed at the end of the year for any balance due to meet the minimum fee obligation.

(Two copies of the GetKanban board game for the Foundations class is included with your Train the Trainer class registration.)

\*Program fees are reduced for certain regions based on the Purchasing Power Parity (PPP) index.



## **Become a Licensed Training Organization**

### Can my organization offer KU certified Kanban training classes – even if we don't have any KU Accredited Kanban Trainers on staff?

Yes! Your organization can offer KU certified Kanban classes with a Training Organization License.

- KU can match you with Accredited Kanban Trainers worldwide who can teach the classes.
- Kanban University training materials used in classes feature your organizations' name and logo
- Hold the classes in your workplace or other training venue of your choice.
- Promote classes featuring the KU certified seal on your website or newsletter
- All KU certified Kanban training classes you offer will be promoted on the KU website
- All class attendees get a certificate from KU featuring your organization's name and logo

#### What is the total cost for my company to offer KU certified Kanban training classes?

The Training Organization License is USD \$2500 per year. This is a flat fee regardless of how many KU Accredited Kanban Trainers (AKT) offer training on behalf of your organization.

The payment to the KU Accredited Kanban Trainer who teaches the class is negotiated separately between your organization and the AKT; typically a revenue share on the class or a day rate for training.

#### How can I associate an KU Certified Kanban Training class with my organization's product or service?

The KU Foundations kanban class is normally a 2-day class. Some organizations offer this as a 3-day class with the first or third day focused on how kanban works with a particular software tool or change method or other specialization. Examples: Kanban with Microsoft TFS; Kanban for Change Management; Kanban for IT/Operations; Kanban with Scrum. As long as 2 of the 3 days follow the authorized curriculum, the class will be KU Certified.

#### Can I have KU Accredited Kanban Trainers dedicated to working with my organization?

Your organization may choose to sponsor an employee or consultant to work as an AKT. Each trainer has to meet an annual minimum requirement of student fees. Sponsoring means that you will pay the trainer's pre-paid student fees, plus pay any balance due on the trainer's student fee minimum obligation if the trainer does not teach enough students in a year.

If an AKT only offers training within your own organization, they may qualify for an Internal AKT plan which has separate terms.

#### Can my organization offer private kanban classes to clients?

Yes! You can offer KU certified Kanban training classes publicly or privately. This is a nice addition to your services portfolio.

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